



Who we are

LAW FIRM SMAF & ASSOCIATES

STUDIO MISURACA, ATTORNEYS FIRM (SMAF)

Domestic and overseas law, European regulations, tax planning, www.smaf-legal.com

SUMMARY

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Partners of Law Firm

GENERAL PROFILE

The law firm Studio Misuraca, Attorneys Firm (SMAF) & Associates gets its specialized work on domestic and overseas law, contracts, torts, antitrust, EU regulations and tax planning. The founding partners, Francesco Misuraca, and other external lawyers of various specialization and experience, advice their clients in judicial and extra judicial matters. Further, they develop and follow JV projects, Mergers and other company extraordinary operations on behalf of business entities and consortium.

We are committed to supporting our clients. In those areas where their partnership with us can bring real value, we listen to our clients, understand them, advise diligently on those issues critical to them. This way, we are constantly evolving, making sure that this is where we focus our investment and expertise, and we can work with our clients, identifying opportunities, anticipating challenges and availing of specialists, legal technology and juridic data science through dedicated research and development team, who design and build digital solutions for our clients.

FRANCESCO MISURACA (AVVOCATO, ATTORNEY AT LAW)

Experience

- Lawyer admitted to the bar since October 1998 (PD 2.7.99), his PROFESSIONAL EXPERIENCES are as follow:
- Drafting of international agency and distribution agreements, patent applications, patent licenses, legal comments on international law matters, incorporation of companies in foreign countries, International Tax planning (Gibraltar Trust, Liechtenstein Foundation, Delaware LLC, etc.)
- Five years external advising at Padova Industrial Association

Publications

- Published following books, WOLTERS KLUWER Editions (titles in Italian, not translated):
- 1) INDIA. COMMERCIAL, CUSTOMS AND TAX LAW, Germano Franceschin, Francesco Misuraca, July 2011, 420 pp. Hardcover;
- 2) INDIA: DIRITTO COMMERCIALE, DOGANALE E FISCALE, Franceschin Germano and Misuraca Francesco, Year: July 2006, Pages: 605;
- 3) INVESTIRE NELLE REPUBBLICHE BALTICHE, Dalla Verità G.M., Franceschin Germano, Misuraca Francesco, Year: June 2006;
- 4) INVESTIRE IN... TURCHIA, E-book, Conserva Martino, Misuraca Francesco — Wolters Kluwer – IPSOA 2012, pages 173;
- 5) FARE BUSINESS IN...AUSTRIA, E-book, Conserva Martino, Misuraca Francesco — Wolters Kluwer IPSOA, 2015, pages 142;
- 6) FARE AFFARI IN...NORVEGIA, E-book, Conserva Martino, Misuraca Francesco — Wolters Kluwer – IPSOA 2015, pages 141.
- Published following articles on the review and web- site “Commercio Internazionale”, IPSOA Editions (titles in Italian, not translated): 1) Nuovo codice degli investimenti in Tunisia n.10/1999; 2) Opportunità di investimento in Macedonia n. 17/1999; 3) Brasile: quadro delle

principali regole sugli investimenti in Brasile: investimenti, fisco, lavoro, ambiente e riforme costituzionali n. 10/2000; 4) Il nuovo volto del lavoro in Serbia n. 6/2003; 5) Inserto Affari & Commercio: Qatar n. 7/2004; 6) Inserto Affari & Commercio: Ecuador n. 13/2004; 7) Inserto Affari & Commercio: Kuwait n. 18/2004; 8) Inserto Affari & Commercio: Emirati Arabi Uniti n. 21/2004; 9) Inserto Affari & Commercio: Lituania n. 1/2005; 10) Inserto Affari & Commercio: Hong Kong n. 4/2006; 11) Inserto Affari & Commercio: Francia n. 9/2006; 12) Inserto Affari & Commercio: Marocco n. 14/2006; 13) Scheda generale on-line sulla legislazione per gli investimenti estera del sito IPSOA, sezione word-com, scheda Egitto; 14) Scheda generale on-line sulla legislazione per gli investimenti estera del sito IPSOA, sezione word-com, scheda Turchia; 15) Scheda generale on-line sulla legislazione per gli investimenti estera word-com, scheda Tunisia; 16) Scheda generale on-line sulla legislazione per gli investimenti estera word-com, scheda Olanda; 17) Scheda generale on-line sulla legislazione per gli investimenti estera word-com, scheda Marocco; 18) Scheda generale on-line sulla legislazione per gli investimenti estera word-com, scheda Francia; 19) Scheda generale on-line sulla legislazione per gli investimenti estera word-com, scheda Algeria; 20) Inserto Affari & Commercio: Tunisia n. 9/2007; 21) Cina: Stabile organizzazione fiscale e residenza del lavoratore straniero n. 20/2007; 22) Inserto Affari & Commercio: Olanda n. 1/2008; 23) Inserto Affari & Commercio: Portogallo n. 3/2008; 24) Inserto Affari & Commercio: Singapore n. 7/2008; 25) Inserto Affari & Commercio: Sudafrica n. 13/2008; 26) Inserto Affari & Commercio: Egitto n. 17/2008; 27) Inserto Affari & Commercio su: Qatar n. 3/2009; 28) Inserto Affari & Commercio su: Bahrain n. 7/2009; 29) Inserto Affari & Commercio su: Mozambico n. 12/2009; 30) Inserto Affari & Commercio su: Angola n. 15/2009; 31) Inserto Affari & Commercio su: Marocco n. 7/2010; 32) Inserto Affari & Commercio su: Hong Kong n. 11/2010; 33) Inserto Affari & Commercio su: Sudafrica n. 2/2011; 34) Inserto Affari & Commercio: Romania n. 8-9/2012; 35) Inserto Affari & Commercio: Australia n. 10/2012; 36) La Srl Russa, il contratto di agenzia e la pianificazione commerciale e fiscale, n. 12/2013; 37) Inserto Affari & Commercio: Guatemala n. 1/2014; 38) Inserto Affari & Commercio: Canada n. 6/2014; 39) Inserto Affari & Commercio: Irlanda n. 12/2014; 40) Inserto Affari & Commercio: Bielorussia n. 3/2015; 41) Investire in Lituania, società a responsabilità limitata (UAB), marchi brevetti e fiscalità, n. 6/2015; 42) Inserto Affari & Commercio: Liechtenstein n. 8-9/2015; 43) Inserto Affari & Commercio: Austria n. 11/2015; 44) Inserto Affari & Commercio: Norvegia n. 2/2016; 45) L'holding spagnola: ETVE, n. 4/2016; 46) Panama e la IBC, n. 8-9/2016; 47) Inserto Affari & Commercio: Panama n. 12/2016; 48) Brasile, regimi speciali di importazione e ri-esportazione, n. 7/2017; 49) Russia: le joint

venture, n. 10/2017; 50) Giappone: distribuzione, licenza e franchise, n. 12/2017; 51) Incentivi agli investimenti in Thailandia, n. 4/2018; 52) Residenza fiscale e livelli comparati, Italia-Cina, di tassazione e previdenza, n. 4/2019.

Other skills

- Writing guides to the investments in Argentine, Brazil, Egypt, for private circulation in several conventions of different Industrial Association (Venice, Padova, Treviso).
- Lecturer in Seminaries (international contracts and communitarian, national, international financings facilities) at Padova Unindustria, lecturer and speaker at Ass. Ind.Venezia (Polish investments);
- Basic Course of Marketing, March-July 2001 (Marketing Management general partnership SAS), Padova
- Work period in American law firm, August 2001 (Law firm of Steven Oppenheim, Esq.800 Brickell Avenue, Suite 1115, Miami, Florida 33131) Miami, United States, in following practice areas:
 - American bylaws and contracts
 - Joint venture
 - Real estate transactions
 - American trial system
- Four-year experience (1996-2000) at university (University of Padova) as examiner in jurisprudence, participation to professorial congresses and seminars, lecturer in university seminars, OPAC and Internet researches, supervising to bachelor thesis, writing a doctorate thesis for own proluision, reading original texts in English and French.

Education

- 1989-1995 LUISS (Free International University of the Social Studies) Rome, Via Pola 12, Bachelor in Jurisprudence (Score 110/110)
- 1996-1999 University of Padova; Achieved in March 2000 the title of Ph.D. in Philosophy of Law
- Languages: English (optimal acquaintance), French (good acquaintance), Chinese (HSK 4 level), German and Russian (base acquaintance), Spanish (good acquaintance).

DANIELA SGRO (AVVOCATO, ATTORNEY AT LAW)

Professional experience

- Taking care of client disputes, settling and making easier any problem solving.
- Attorney At Law, admitted to the Bar of Rome since 11/06/2003;
- 1998-1999 : Format S.r.l., Rome, Istituto di ricerche di mercato: Call center operator, direct interview face to face, data entry in structured database.
- 2000-2001 : Stage before Deloitte Consulting Italia S.r.l. Rome : Structuration of legal database of E.N.A.S.A.R.C.O. foundation.

Education

- 2003 : Course in deontology and criminal lawyer technique, course directed by avv. Prof. Mercurio Galasso in Rome (Jan.- Jun.).
- Jun.-Dec. 2003 : Course of Law speaking before C.N.F., Rome, directed by Avv. Dante. E.U.
- 2000-2001: Stage before Deloitte Consulting Italia S.r.l. Rome.
- 2000: Bachelor in Law, University "La Sapienza" di Roma, score 100/110.

Language

- Good acquaintance with English, written and spoken. Understanding of Spanish, Italian mother tongue.

ANTONIO VALENTINO FARAUDO (CHARTERED ACCOUNTANT)

Experience

- From 1968 to 2003 he worked at Gruppo Reconta Touche Ross, then renamed as Gruppo Reconta Ernst & Young, as auditor and legal Senior Partner with tasks of auditing balance sheet of Italian and foreign companies of FIAT Group (such as financial, editorial, insurance and manufacturing companies), of Burgo Group (paper and financial companies), of Cinzano Group.
- He made due diligence of Banca Mercantile di Firenze and of other 27 private and public companies, included companies quoted at stock exchange.
- From 1977 to 1981 he has worked at Detroit e Chicago with tasks of auditing and legal management for Freuhauf Co., Freuhauf International Ltd, Freuhauf Trailer Division, Polk Building, Chrysler Co., Sears, Wilson Diary, Michigan Metal Processing Co., Bank of Detroit, etc.
- From 1991 to 2001. He worked at Praha, Bratislava, Warsaw, Budapest with tasks of partner in charge and Team Leader - on behalf of European Commission - of Programme Management Unit (PMU) and PHARE Privatisation and Restructuring Programme to support the governments of Czechoslovakia (then Czech Republic and Slovakia), Poland and Hungary for the restructuring and privatization of the following sectors: electronic, weaponry, civil and military shipbuilding, transport sector and steel.
- In 2003 he founded FLZ Consulting Limited with seat at Dublin, Ireland, for following services: auditing, management consulting, international corporate law, chartered accountancy, administrative organization, tax planning, outsourcing, financial – accountancy - legal due diligence, feasibility studies for incorporation of joint ventures, finance finding (BERS; World Bank etc) for investments in Ireland, North and South America, Western – Central - Eastern Europe, Middle East, Far East, North Africa, India, China.

Professional skills

- Antonio V. is "Revisore Contabile" (Auditor) in Italy.
- Chartered Accountant in U.K.
- Certified Public Accountant in Michigan USA.
- Commissaire Aux Comptes in France.
- He got qualification as International Corporate Lawyer in Michigan (USA), Ireland and U.K.

SMAF & ASSOCIATES

- He is consultant for company's internationalization in Western markets, Central and eastern European countries, Middle and Far East countries, Russian Federation, North Africa, India, South America.
- He teaches at Economics and Trade Universities of Turin, Milan, Venice and at Corporate and Administration Schools of Turin, La Spezia, Parma, Aosta, University College of Dublin in economics, finance, financial mathematics and management.
- He was speaker in seminars and conferences at Companies Association of Turin, Alessandria, Biella, Trento, Vicenza, Milan and Monza, at Association of Italian Chambers of Commerce.

Other Skills

- Management consultant in strategy for internationalization of National and International companies – public or private companies and quoted on stock exchange too.
- Corporate restructuring and reorganization.
- Feasibility study.
- Market analysis.
- Tax and finance planning.
- Project financed by E.U.

Education

- Antonio V. Faraudo took Economics and Trade degree at Università Bocconi in Milan.
- Law degree at Università Statale in Milano and at University College Dublin of Dublin in Ireland.
- Master in Business, Administration and Finance; International Corporate Fiscal and Accounting Law.

Lingue:

- Fluent English and French.
- Italian (mother tongue).

Practice Areas

CIVIL AND COMMERCIAL LAW

- COMMERCIAL CONTRACTS
- CREDIT RECOVERY AND CREDIT COLLECTION, ASSISTANCE AND LITIGATION
- INSURANCE LAW
- BANKING LAW
- BANKRUPTCY LAW
- FAMILY AND PROBATE & WILLS LAW
- COMPANY LAW

EU REGULATIONS

- ANTITRUST AND COMMERCIAL ADVISING
- ASSISTANCE BEFORE EU COURTS
- EXTRA JUDICIAL ASSISTANCE
- EU FINANCING ASSISTANCE

TAXATION

- DIRECT AND INDIRECT COMPANY TAXATION ADVISING

GENERAL LITIGATION

- ASSISTANCE BEFORE DOMESTIC AND OVERSEAS COURTS
- DOMESTIC AND OVERSEAS ARBITRATE ASSISTANCE

INTERNATIONAL LAW

- INTERNATIONAL CONTRACTS
- INTERNATIONAL TAX PLANNING
- TRUST

SMAF & ASSOCIATES

- M&A
- PROJECT FINANCING
- FINANCING CONTRACTS AND INTERNATIONAL BANKING RELATIONSHIP ASSISTANCE

REAL ESTATE

- COUNSELING ON REAL ESTATE TRANSACTIONS
- DRAFTING OF LEASE CONTRACTS, SALE, BUILDING AND RELATING ASSISTANCE

INTELLECTUAL PROPERTY

- TRADEMARK AND PATENT REGISTRATION, ADVISING, PATENT LICENSES AND PATENT APPLICATION DRAFTING

CRIMINAL LAW

- COMPANY TORTS

Referrals and Network

BECKLEY & MADDEN

- 212 North Third Street, Post Office Box 11998
- HARRISBURG, PA 17108-1998,
- US, Ph. 001 (717) 233-7691, Fax 001 (717) 233-3740

AGT TRADING & CONSULTING GMBH

- Lehmanngasse 7, 1230
- WIEN, AUSTRIA, Ph. 0043 1 / 867 39 73, Fax 0043 1 / 867 39 94

BARTOLOME & BRIONES ABOGADOS

- Balmes, 243, 7º
- 08006 BARCELONA, SPAIN, Ph. 0034.93.292.20.20, Fax 0034.93.415.66.380043 1 / 867 39 94

FEYYAZ & CEM, LAW OFFICES

- Kocatepe Mah. Topçu Cad. Sahane Apt., No:5 D:6 Taksim,
- ISTANBUL, TURKEY, Ph. 90 212 361 11 23, Fax 90 212 237 23 86

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- 222 boulevard Saint Germain
- 75007 Paris (métro rue du bac), FRANCE - Ph.: (33) 1.42.60.04.31

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- Antwerp 2018, BELGIUM, Ph.: +32 (0)3 281.11.20, Fax: +32 (0)3 239.26.40

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- Marunouchi My Plaza 13th Floor, 1-1 Marunouchi 2-chome,
- Chiyoda-ku, Tokyo 100-8385, JAPAN
- Ph.: 03-5219-0002, Fax: 03-5219-2221

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- Av. Corrientes, 545
- 1043 BUENOS AIRES, ARGENTINA, Ph. 0054 1 3942882, Tel. 0054 1 3261270, Fax 0054 1 3946894

SERRA DE OLIVEIRA E POSE - ADVOGADOS

- Av. Indianopolis, 867,
- 04063-001 SAO PAULO S.P, BRASIL, Ph. 0055 11 575 7499, Fax 0055 11 571 6557

BASSIOUNY LAW OFFICE

- 12 Mohamed Ali Genah
- Garden City, Cairo, EGYPT, Ph. 202 2796 2042, Fax 202 2795 4221

CHANDAHBOY & JASSOOBHOY

- Kamanwala Chambers, Sir Pherozeshah Mehta Road -Post Box No. 1345
- MUMBAI 400 001, INDIA, Ph. 022 266 02 16, Ph. 022 266 31 70, Fax 022 266 50 18

LYNN SHEN, DENTONS

- 18F, Block A, China Resources Building,
- 1366, Qianjiang Road, CHINA, Ph. 86 571 85170350, mob. 86 138 57109166

Business Development Services

The law firm always strive to exceed, to put clients first. We expect our people to put the interests of our clients first: we invest in understanding client organisations, their operating context and the opportunities and challenges they face. We believe in the power of teams, rather than individuals: to secure successful outcomes, we bring together groups of people with just the right mix of sector, product and jurisdictional knowledge.

Therefore, we give also practical advice: we draw on the huge range and depth of our expertise to develop commercial, effective solutions for clients.

Through our networks of correspondent and associates in Americas, Asia Pacific, Europe, the Middle East and Africa, we are committed to nurturing a high performance culture founded on robust ethical standards, professional integrity, responsibility, accountability, inclusiveness and kindness. Hence, our further business services are:

- Search for industrial premises & negotiation of commercial and industrial agreements
- Opening of branches or plants abroad
- Search for loans for internationalization in Italy and in countries of destination
- Full foreign office management of companies in outsourcing
- Organization, management and follow-ups for exhibitions, conferences and thematic events
- Computerization / automation of workflows, procedures and management systems and support to the same activities
- Commerce and marketing / webmarketing

Offices of Law firm

Our law firm has seats in Milano, Rome, Bologna and Hangzhou (China) - www.smaf-legal.com

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Other seats

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